

MONTHLY CONTINGENCY CHART

Type: Commission Base

Role: Account Executive

| WEBSITE PACKAGE | COSTING | COMMISSION | EXPECTED CLIENTS | YOU MAKE ` |
|--------------------|--------------------|------------|------------------|---------------|
| Static Website | Starts with 15,000 | 10% = 1500 | 2 /week | 3000 |
| Dynamic Website | Starts with 25,000 | 10% = 2500 | 2/Month | 5000 |
| Blog | Starts with 20,000 | 10% = 2000 | 3 /Month | 6000 |
| E-commerce | Starts with 50,000 | 10% = 5000 | 1 /Month | 5000 |
| GRAND TOTAL | | | 8 /Month | 19,000 |

| DESIGN PACKAGE | COSTING | COMMISSION | EXPECTED CLIENTS | YOU MAKE ` |
|--------------------|------------------|------------|------------------|-------------|
| Logo | Starts with 4500 | 10% = 450 | 4 /Month | 1800 |
| GRAND TOTAL | | | 5 /Month | 1800 |

| DIGITAL MARKETING PACKAGE | COSTING | COMMISSION | EXPECTED CLIENTS | YOU MAKE ` |
|---------------------------|---------------------------|------------|------------------|---------------|
| Facebook Ads | Starts with 20,000 | 5% = 1000 | 10 /Month | 10,000 |
| Google Ads | Starts with 20,000 | 5% = 1000 | 10 /Month | 10,000 |
| SEO | Starts with 30,000/ month | 10% = 3000 | 1 /Month | 3,000 |
| GRAND TOTAL | | | 11 /Month | 23,000 |

Terms & Conditions:

1. A freelancer/ commission based Account Executive or whosoever joins this sales program would be bound to the terms and condition with Orbosys Cooperation Pvt. Ltd.
2. The actual price may vary depending upon the real time requirement although pricing mentioned here is the minimum quote that can be sent to the prospect in generic cases.
3. A commission based executive can sell as many services as they can and can combine the above mentioned packages to sell.
4. The commission of AE will be purely based on the amount of the quote on which the deal is closed and on the above mentioned percentage basis only.
5. Flexibility on the project costing can be decided on the feasibility test of the client's requirement and AE relationship with the client.
6. Although the AE is on contingency base, they need to involve for a client from start to end. There is no option of leaving a prospect in between.
7. The commission of all the projects will be given in the form of Cheque or cash to the AE bank accounts only in the first week of every month.
8. The minimum revenue target is Rs.1, 50,000/- a month and at least and 2 clients a week.
9. Anyone can leave the program with a prior notice of one month and Orbosys cooperation can terminate any subscription at any point of time with or without any cause.
10. Orbosys Cooperation is not liable to any false promise to the client made by any of the program member.
11. The agreement has to be done with each client to avail the service and will have a separate terms and conditions for the service between client and Orbosys Cooperation.
12. Orbosys Cooperation has the right to modify, change or even terminate the terms and condition at any point of time.